



## **Sales / Outside Business to Business Sales**

Retail Merchants Association is seeking outside sales representatives to grow the membership base and increase revenue to the organization. The sales representatives will continually educate retail businesses through in-person cold calling and referrals, utilizing a success proven sales presentation. The primary objective of the sales representative is to recruit and retain businesses into an annual membership, which ranges in price. This is a full-time dedicated outside sales position.

The applicant should possess a positive / sales oriented personality and business-like professional appearance. Some previous sales experience preferred.

This is an entry level position, and will be eligible for all benefits available to other full time employees. This position is salary plus commission.

Please forward your resume and cover letter by November 1 to:  
[jchill@retailmerchants.com](mailto:jchill@retailmerchants.com)

No phone calls please.

