

WAYS TO SAVE & BUDGET

RMA is looking for more ways to help you make ends meet.

For starters:

Overhead & Non-Core Expenses

Predictable, Double-Digit Savings (fee is a % of savings found)

Expense Reduction Analysts

Lycia Rettig, lrettig@expensereduction.com or 804-517-9863

Lease Negotiation Advice

No Additional Expense (pay a % of what you save)

Grubb & Ellis/Harrison & Bates

Brian Glass, ISP, 804-591-2404 or brian.glass@harrison-bates.com

Manage Dominion Bills

Business Advantage Program

Dominion Va. Power (for most small to medium sized businesses) call 1-888-667-3000 or visit

http://www.dom.com/customer/vabus_busadv.jsp

Shipping Cost Reduction

FedEx Ground Collect can improve inbound service while reducing overall transportation costs. You are invoiced directly for inbound shipments without giving suppliers your FedEx account number. You stay in control of your inbound shipping costs by avoiding charges added by your suppliers. Contact your FedEx Account Executive or go to

<http://www.fedex.com/us/services/options/collect.html>

Life, Health, Long Term Care, Property & Casualty Insurance

A new quote is FREE! Who knows what you could save?

Merchant Services

Gene Bergh or Jimmy Shelton, 804-288-2913

Time, Frustration, Disappointment

Pre-Employment Attitudinal Surveys Just \$10

Orion

Preston Perrin, 804-662-5500, pperrin@retailmerchants.com

Bags/Boxes/Packages

15%-25% Off in-stock & special orders

Elman Packaging & Design

David Bortz 301-275-8908, david@elmanlabels.com

Office Supplies for Business, Employees, Families

10% - 25% Savings on 1000's of items

OfficeMax

Vickie Pethel, 804-402-6389, vickiepethel@officemax.com

Payroll Processing

15% Discount

Paychex89

Allison Bloor, 804-418-6600, abloor@paychex.com

Ad Rates, Marketing Services, Hotel Rooms & More
RMA Members Offer Discounts

Member to Member Offers

Visit www.retailmerchants.com and click on Member-to-Member offers under Member Benefits. To list your special offer, contact Preston Perrin, 804-662-5500 or pperrin@retailmerchants.com

Legislation Could Cost You

Support Va. Retail Federation to Fight New Expenses

Changes proposed for minimum wage, paid sick days, law suits, union sign ups, family leave insurance & more. Check out the Retail Advocate emails, the weekly updates during session, and visit the website www.retailmerchants.com for past issues and current legislative actions. Grassroots participation is essential. For more information, contact George Peyton, 804-662-5500 or gpeyton@retailmerchants.com

Employee Theft, Loss Prevention, Security

Security & Loss Prevention for Small Business

Attend brief SLPA meetings designed to save you money and aggravation. For more information, contact George Peyton, 804-662-5500 or gpeyton@retailmerchants.com

Confirm Best Rates on Cell Phones & Credit Cards

Check website: www.billshrink.com

Find updated information for comparisons of your credit card rates and cell phone fees.